



2011 Fall Schedule

Date	Time	Class Title	Instructor	CE Credit	Fee	Location (maps below)	Sponsor
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Links are provided for classes with online registration. Other classes can be registered for by calling 303-300-8500.

ADVANCED DESIGNATION COURSES

18-Oct	8:30am-5pm	Real Estate Marketing Reboot (ABR elective)	Rich Sands	pending	\$79.00*	North	
Oct 27-28	8:30am-4:30pm	Senior Real Estate Specialist	Rich Sands	12	\$179.00*	West	
31-Oct	8:30am-5pm	e-Pro, Day 1	Rich Sands	TBD	\$79.00	West	
3-Nov	9am-4pm	GRI: Brokerage Relationships & Risk in R.E.	Wally Armistead	6	\$79.00	West	
Nov 15-16	9am-5:30pm	CDPE: Certified Distress Property Expert	TBD	14	\$490.00	West	
13-Dec	8:30am-5pm	Real Estate Marketing Reboot (ABR elective)	Rich Sands	TBD	\$79.00	West	

GENERAL CE COURSES

18-Oct	10am-12pm	Foreclosures	Gary Kujawski	2	\$20.00	West	
18-Oct	9:00-5:00	Short Sales Simplified	James Browning	7	\$99.00	Central	
19-Oct	9am-12pm	The Power of Investment Analysis	Kennen Cohen	3	\$25.00	West	
21-Oct	9am-12pm	Landlord Tenant Law & Issues	Gary Kujawski	3	\$25.00	North	
7-Nov	9:30am-12:30pm	Pricing in Any Market	Rich Sands	3	35.00*	North	*\$30 each if signing up for both

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7-Nov	1:30pm-4:30pm	Negotiation MUSTS for the Consumer-Centric Agent	Rich Sands	3	35.00*	North	*\$30 each if signing up for both
8-Nov	9am-4pm	The Ultimate Listing Course	Rich Sands	7	\$79.00	West	
9-Nov	9am-12pm	The Power of 1031 Exchange	Kennen Cohen	3	\$25.00	West	
15-Nov	10am-12pm	Estates, Probate, & Trusts in Colorado	Gary Kujawski	2	\$20.00	West	ReNav
15-Nov	1pm-3pm	Home Owner Associations (HOA)	Gary Kujawski	2	\$20.00	West	
29-Nov	8am-5pm	TBD	Oliver Frasca			West	
6-Dec	1pm-5pm	Tax Update	Mary Lou Schwab	4	\$25.00	West	
13-Dec	9am-12pm	How to be an Expert Witness	Gary Kujawski	3	\$25.00	West	
13-Dec	1pm-4pm	Landlord Tenant Law & Issues	Gary Kujawski	3	\$25.00	West	
19-Dec	1pm-3pm	Bankruptcy in Real Estate	Gary Kujawski	3		North	
20-Dec	10am-12pm	Short Sales	Gary Kujawski	2	\$20.00	West	

CONTRACT CLASSES

26-Oct	1pm-3pm	2012 Contract Changes	Gary Kujawski	2	\$30.00	North	
17-Nov	6pm-8pm	2012 Contract Changes	Gary Kujawski	2	\$30.00	North	
16-Dec	TBD	2012 Contract Changes	Gary Kujawski	2	\$30.00	West	
19-Dec	1pm-4pm	2012 Contract Changes	Mickey Sanders	TBD	TBD	West	
19-Dec	10am-12pm	2012 Contract Changes	Gary Kujawski	2	\$30.00	North	
29-Dec	10am-12pm	2012 Contract Changes	Gary Kujawski	2	\$30.00	West	

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FREE CE CLASSES

12-Oct	1pm-4pm	PrimeAccess CMA	Dan Koerner	3	Free	West	
13-Oct	1pm-3pm	PrimeAccess	Metrolist Representative	2	Free	North	
21-Oct	9:00-11:00	PrimeAccess Statistics	Metrolist Representative	2	Free	Central	
25-Oct	9am-10:30am	HUD Training	John Adams	1	Free	West	
2-Nov	1pm-4pm	PrimeAccess Search	Dan Koerner	3	Free	West	
8-Nov	12pm-2pm	Denver Metro Real Estate Trends	Charles Roberts	2	Free	Central	Lynnda Gies
9-Nov	1pm-4pm	PrimeAccess CMA	Dan Koerner	3	Free	West	
10-Nov	1pm-3pm	PrimeAccess	Metrolist Representative	2	Free	North	
30-Nov	9am-10:30am	HUD Training	John Adams	1	Free	West	
8-Dec	1pm-3pm	PrimeAccess	Metrolist Representative	3	Free	North	
16-Dec	9am-11am	PrimeAccess CMA	Metrolist Representative	2	Free	Central	

REQUIRED COMMISSION COURSES

13-Oct	1pm-5pm	2011 Annual Commission Update	Patrick Armbrust	4	\$35.00	Central	Jeff Corn
14-Oct	8am-12pm	2011 Annual Commission Update	Oliver Frasca	4	\$35.00	West	
18-Oct	1pm-5pm	2011 Annual Commission Update	Gary Kujawski	4	\$35.00	West	

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14-Nov	10am-2pm	2011 Annual Commission Update	Mickey Sanders	4	\$35.00	West	
15-Nov	9am-1pm	2011 Annual Commission Update	Patrick Armbrust	4	\$35.00	Central	
16-Nov	1pm-5pm	2011 Annual Commission Update	Gary Kujawski	4	\$35.00	West	
18-Nov	9am-1pm	2011 Annual Commission Update	Gary Kujawski	4	\$35.00	North	
1-Dec	1pm-5pm	2011 Annual Commission Update	Mickey Sanders	4	\$35.00	West	
6-Dec	8am-12pm	2011 Annual Commission Update	Wally Armistead	4	\$35.00	West	
8-Dec	1pm-5pm	2011 Annual Commission Update	Gary Kujawski	4	\$35.00	North	
12-Dec	8:30am-12:30pm	2011 Annual Commission Update	Patrick Armbrust	4	\$35.00	Central	Lynnda Gies
20-Dec	1pm-5pm	2011 Annual Commission Update	Gary Kujawski	4	\$35.00	West	
28-Dec	1pm-5pm	2011 Annual Commission Update	Gary Kujawski	4	\$35.00	Central	
29-Dec	1pm-5pm	2011 Annual Commission Update	Gary Kujawski	4	\$35.00	West	

REQUIRED ASSOCIATION COURSE

25-Oct	8am-12pm	NAR Ethics Update	Wally Armistead	4	\$35.00	West	
14-Nov	1pm-5pm	NAR Ethics Update	Betty Armbrust	4	\$35.00	Central	
18-Nov	9am-1pm	NAR Ethics Update	Alice Carmody	4	\$35.00	West	
6-Dec	1pm-5pm	NAR Ethics Update	Wally Armistead	4	\$35.00	West	
6-Dec	1pm-5pm	NAR Ethics Update	Alice Carmody	4	\$35.00	Central	Gayle Stallings

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NEW MEMBER CLASSES

17-Oct	8:30am-4pm	New Member Orientation & Ethics		7	\$60.00	Central	Joel Coen (Bfast)
9-Nov	8:30am-4pm	New Member Orientation & Ethics		7	\$60.00	North	
5-Dec	8:30am-4pm	New Member Orientation & Ethics		7	\$60.00	Central	Rick DeBolt

MORTGAGE ORIGINATORS UPDATE

2-Nov	1pm-3pm	2011 Mortgage Loan Originators Update - MLOs only	Gary Kujawski	2	\$25.00	West	
17-Nov		2011 Mortgage Loan Originators Update - MLOs only	Gary Kujawski	2	\$25.00	North	

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